

# BMW GROUP

## INCOME STATEMENTS FOR GROUP AND SEGMENTS

### STATEMENT OF COMPREHENSIVE INCOME FOR GROUP

#### Income Statements for Group and Segments

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in € million	Note	Group		Automotive (unaudited supplementary information)		Motorcycles (unaudited supplementary information)	
		2016	2015	2016	2015	2016	2015
Revenues	6	94,163	92,175	86,424	85,536	2,069	1,990
Cost of sales	7	-75,442	-74,043	-70,973	-70,399	-1,639	-1,542
<b>Gross profit</b>		<b>18,721</b>	<b>18,132</b>	<b>15,451</b>	<b>15,137</b>	<b>430</b>	<b>448</b>
Selling and administrative expenses	8	-9,158	-8,633	-7,604	-7,219	-256	-239
Other operating income	9	670	914	616	689	27	-
Other operating expenses	9	-847	-820	-768	-771	-14	-27
<b>Profit/loss before financial result</b>		<b>9,386</b>	<b>9,593</b>	<b>7,695</b>	<b>7,836</b>	<b>187</b>	<b>182</b>
Result from equity accounted investments	22	441	518	441	518	-	-
Interest and similar income	10	196	185	260	327	-	-
Interest and similar expenses	10	-489	-618	-673	-762	-2	-3
Other financial result	11	131	-454	193	-396	-	-
<b>Financial result</b>		<b>279</b>	<b>-369</b>	<b>221</b>	<b>-313</b>	<b>-2</b>	<b>-3</b>
<b>Profit/loss before tax</b>		<b>9,665</b>	<b>9,224</b>	<b>7,916</b>	<b>7,523</b>	<b>185</b>	<b>179</b>
Income taxes	12	-2,755	-2,828	-2,475	-2,376	-53	-55
<b>Net profit/loss</b>		<b>6,910</b>	<b>6,396</b>	<b>5,441</b>	<b>5,147</b>	<b>132</b>	<b>124</b>
Attributable to minority interest		47	27	10	5	-	-
<b>Attributable to shareholders of BMW AG</b>	29	<b>6,863</b>	<b>6,369</b>	<b>5,431</b>	<b>5,142</b>	<b>132</b>	<b>124</b>
<b>Basic earnings per share of common stock in €</b>	13	<b>10.45</b>	9.70				
<b>Basic earnings per share of preferred stock in €</b>	13	<b>10.47</b>	9.72				
Dilutive effects		-	-				
<b>Diluted earnings per share of common stock in €</b>	13	<b>10.45</b>	9.70				
<b>Diluted earnings per share of preferred stock in €</b>	13	<b>10.47</b>	9.72				

#### Statement of Comprehensive Income for Group

→ 60

in € million	Note	2016	2015
<b>Net profit</b>		<b>6,910</b>	<b>6,396</b>
Remeasurement of the net defined benefit liability for pension plans	30	-1,858	1,413
Deferred taxes		529	-401
<b>Items not expected to be reclassified to the income statement in the future</b>		<b>-1,329</b>	<b>1,012</b>
Available-for-sale securities		40	-170
Financial instruments used for hedging purposes		2,008	-1,301
Other comprehensive income from equity accounted investments		43	71
Deferred taxes		-721	516
Currency translation foreign operations		-230	765
<b>Items expected to be reclassified to the income statement in the future</b>		<b>1,140</b>	<b>-119</b>
<b>Other comprehensive income for the period after tax</b>	17	<b>-189</b>	<b>893</b>
<b>Total comprehensive income</b>		<b>6,721</b>	<b>7,289</b>
Total comprehensive income attributable to minority interests		47	27
<b>Total comprehensive income attributable to shareholders of BMW AG</b>	29	<b>6,674</b>	<b>7,262</b>

Financial Services (unaudited supplementary information)		Other Entities (unaudited supplementary information)		Eliminations (unaudited supplementary information)		
2016	2015	2016	2015	2016	2015	
25,681	23,739	6	7	-20,017	-19,097	Revenues
-22,135	-20,586	-	-	19,305	18,484	Cost of sales
3,546	3,153	6	7	-712	-613	<b>Gross profit</b>
-1,294	-1,164	-30	-30	26	19	Selling and administrative expenses
35	46	110	238	-118	-59	Other operating income
-103	-54	-103	-46	141	78	Other operating expenses
2,184	1,981	-17	169	-663	-575	<b>Profit / loss before financial result</b>
-	-	-	-	-	-	Result from equity accounted investments
11	4	1,250	1,177	-1,325	-1,323	Interest and similar income
-24	-7	-1,006	-1,080	1,216	1,234	Interest and similar expenses
-5	-3	-57	-55	-	-	Other financial result
-18	-6	187	42	-109	-89	<b>Financial result</b>
2,166	1,975	170	211	-772	-664	<b>Profit / loss before tax</b>
-389	-528	-49	-73	211	204	Income taxes
1,777	1,447	121	138	-561	-460	<b>Net profit / loss</b>
37	21	-	1	-	-	Attributable to minority interest
1,740	1,426	121	137	-561	-460	<b>Attributable to shareholders of BMW AG</b>
						<b>Basic earnings per share of common stock in €</b>
						<b>Basic earnings per share of preferred stock in €</b>
						Dilutive effects
						<b>Diluted earnings per share of common stock in €</b>
						<b>Diluted earnings per share of preferred stock in €</b>